

## Blue Coast Waste/Garbage Removal Audit



### Is the Garbage Man Trashing Your Bottom Line?



#### TARGET CLIENT

- Any organization that contracts with a private trash hauler for removal of nontoxic waste and spends a minimum of \$1,000/month.

#### AREAS TO REVIEW

- Trash removal and recycling, medical waste and cost of compactors and other equipment.

#### INFORMATION NEEDED FOR ANALYSIS

- Copies of most recent invoices for each location and LOA (see attached).
- Copies of waste hauler agreements and contact information.
- Size of containers at each location.
- Contact person at each location.

#### POTENTIAL SAVINGS

- 5% to 20% while using same hauler.

#### NEGOTIATION

- Blue Coast negotiates with haulers.

#### RECOMMENDATIONS

- Recommendations will generally be prepared and presented by Blue Coast.

#### IMPLEMENTATION

- Blue Coast will implement program.

#### AUDIT

- A Blue Coast rep is responsible for obtaining documentation needed to document savings.

#### DOCUMENT SAVINGS

- Blue Coast will document savings and invoice client.

#### REDUCE, REUSE, RECYCLE

That's only part of the solution when it comes to the cost involved in waste removal management.

*"With the help of waste auditing companies, businesses are cutting bottom-line collection costs by as much as 30 to 50 percent. Implementing waste audits is the most important thing a company can do to just get started."*

—World Waste Magazine

#### GETTING A "SECOND OPINION" FROM BLUE COAST IS COST-FREE AND RISK-FREE. JUST LIKE THE PEACE OF MIND IT PROVIDES.

Now, thanks to Blue Coast, it's easy to get an expert "second opinion" on a score of crucial business-to-business services. And enjoy a "win-win" situation—regardless of the results.

For starters, with Blue Coast, there's no initial cost, risk or obligation. We simply want to help you to be the best manager you can be. Make it quicker and easier for you to do your due diligence. And introduce you to some smart new ways for your company to save money.

Often, the savings can be significant. But even on those rare occasions when Blue Coast can't save you money, you'll still come out way ahead. Because you'll have gained the added peace of mind that comes from knowing your company has already made a wise, cost-effective choice regarding a specific service, resource and/or vendor.

#### Your Blue Coast Advisor

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